GRAINGER’S GOT YOUR BACK™
You’re all set to save!

WE CAN HELP YOU:

• Gain more visibility into your spend and how you can impact total cost of ownership as well as create more working capital back into your business
• Reduce complexity in purchasing, managing and utilizing your inventory
• Reduce costs and operational expenses by streamlining processes
• Manage compliance to both internal policies and external regulations
• Contribute to your diversity requirements or goals through access to our Distributor Alliance Program
• Gain expertise without adding headcount through our specialist network

> Sign in to Grainger.com® to view your contract pricing.

TAKE ADVANTAGE OF EVERYTHING YOUR CONTRACT OFFERS

• Competitive pricing on the products you use most.
• Distribution network: The Grainger supply chain is built to provide customers with the right products, at the right time and in the right place.
• Services and solutions: From safety services and inventory management to OSHA and HACCP audits, Grainger offers hundreds of value-added services and solutions to help you take costs out of your business.
• Supplier relationships: Access more than 4,800 suppliers and their product solutions and expertise.
• Ease of ordering and customer service: Call, click or stop by a branch for product or technical help.
## ONE SOURCE. UNLIMITED SOLUTIONS.

With over 1.5 million items to choose from, Grainger carries the products, supplies and equipment you need to help get your job done.

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>RANGE OF PRODUCTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abrasives</td>
<td>Blasting, Brushes &amp; Wheel Kits, Sharpening Stones, Grinding Wheels, Deburring Tools, Polishing, Sanding Belts, Sandpaper, Tumblers</td>
</tr>
<tr>
<td>Adhesives, Sealants &amp; Tape</td>
<td>Caulk, Concrete &amp; Asphalt, Dispensing Guns, Glues &amp; Cements, Putties, Tapes, Thread &amp; Gasket Sealants</td>
</tr>
<tr>
<td>Cleaning &amp; Janitorial</td>
<td>Cleaning Chemicals &amp; Supplies, Dispensers, Deodorizers, Paper Products &amp; Dispensers, Personal Care, Restroom Equipment, Trash &amp; Recycling</td>
</tr>
<tr>
<td>Electrical</td>
<td>Industrial Controls, Automation &amp; Machine Safety, Motor Controls, Power Management, Voice &amp; Data, Wire, Cable, Carrier Systems</td>
</tr>
<tr>
<td>Electronics, Appliances &amp; Batteries</td>
<td>Dishwashers, Dryers, Ranges, Refrigerators, Freezers, Ice Dispensers, Communications, Electronics, Intercoms &amp; Speakers</td>
</tr>
<tr>
<td>Fasteners</td>
<td>Anchors, Bolts, Hardware, Hooks, Lanyards, Manuals, Measuring Equipment, Nails, Nuts, Retaining Rings, Rivets, Screws, Spacers, Staples, Washers</td>
</tr>
<tr>
<td>Furniture, Hospitality &amp; Food Service</td>
<td>Flooring, Food Processing, Beds, Office &amp; Outdoor Furniture, Guest Room Amenities, Uniforms, Laundry Supplies, Sports &amp; Recreational Equipment</td>
</tr>
<tr>
<td>HVAC &amp; Refrigeration</td>
<td>A/C Refrigeration, Air Filters, Air Treatment, Cooling Fans &amp; Air Circulators, Heaters, HVAC Controls, Test Instruments, Replacement Parts, Ventilation Supplies</td>
</tr>
<tr>
<td>Hand Tools</td>
<td>Benders, Clamps, Cutting Tools, Drywall Tools, Electrical Tools, Files, Hammers, Hand Saws, Pliers, Pullers, Punches, Screwdrivers, Sockets, Wrenches</td>
</tr>
<tr>
<td>Hardware</td>
<td>Braces, Brackets, Door Hardware, Cabinet Hardware, Hooks, Springs, Window Hardware</td>
</tr>
<tr>
<td>Hydraulics</td>
<td>Filtration, Hoses &amp; Fittings, Motors, Seals, System Components, Tools, Oil Coolers, Pumps, Valves</td>
</tr>
<tr>
<td>Lighting</td>
<td>Bulbs &amp; Lamps, Ballasts, Flashlights, Exit &amp; Emergency Lighting, Indoor &amp; Outdoor Lighting</td>
</tr>
<tr>
<td>Lubrication</td>
<td>Fittings &amp; Hose Systems, Grease Guns, Greases, Lubricants, Oilers, Oils, Storage &amp; Dispensing Systems</td>
</tr>
<tr>
<td>Machining</td>
<td>Drilling Tools, Finishing Supplies, Indexable Tools, Fluids, Milling, Precision Measuring, Threading</td>
</tr>
<tr>
<td>CATEGORY</td>
<td>RANGE OF PRODUCTS</td>
</tr>
<tr>
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<tr>
<td><strong>Material Handling</strong></td>
<td>Cabinets, Carts &amp; Trucks, Casters, Conveyors, Cranes, Dock Equipment, Dollies, Drum Handling, Forklifts, Hoists, Ladders, Packaging &amp; Shipping, Pallet Jacks</td>
</tr>
<tr>
<td><strong>Motors</strong></td>
<td>DC Motors, Definite-Purpose AC Motors, General-Purpose AC Motors, HVAC Motors, Motor Supplies, Pump Motors, Replacement Parts</td>
</tr>
<tr>
<td><strong>Office Supplies</strong></td>
<td>Audio Visual Equipment, Binders, Clipboards, Easels, Calendars, File Folders, Ink &amp; Toner, Cleaners, Office Machines, Office Paper &amp; Notebooks, Staplers</td>
</tr>
<tr>
<td><strong>Outdoor Equipment</strong></td>
<td>Cutting &amp; Pruning Tools, Fencing, Generators, Hoses &amp; Sprinkler Systems, Landscaping, Mowers &amp; Trimmers, Pressure Washers, Rakes, Shovels, Snow &amp; Ice Removal</td>
</tr>
<tr>
<td><strong>Paint, Equipment &amp; Supplies</strong></td>
<td>Automotive Paints, Brushes &amp; Rollers, Exterior &amp; Interior Paints, Paint Mixers, Sprayers, Spray Paints, Primers</td>
</tr>
<tr>
<td><strong>Plumbing</strong></td>
<td>Bathroom Hardware, Drains, Faucets, Filtration, Fixtures, Garbage Disposals, Gaskets, Insulation, Pipe, Tubing, Fittings, Valves, Sinks, Toilets, Water Heaters</td>
</tr>
<tr>
<td><strong>Pneumatics</strong></td>
<td>Air Compressors, Compressed Air Treatment, Hose Clamps, Hose Reels, Pneumatic Hoses &amp; Motors, Pneumatic Tools, Replacement Parts, Valves</td>
</tr>
<tr>
<td><strong>Power Tools</strong></td>
<td>Cordless Tools, Demolition Tools, Finishing Tools, Heat Guns, Masonry, Pipe Threading, Drills, Saws, Shears, Power Tool Storage, Replacement Parts, Routers</td>
</tr>
<tr>
<td><strong>Power Transmission</strong></td>
<td>Bearings, Belts, Brakes &amp; Clutches, Bushings, Chain, Couplings, Gearing, Gearmotors, Speed Reducers, Sprockets, Tensioners, Vibrators</td>
</tr>
<tr>
<td><strong>Pumps</strong></td>
<td>Aeration, Centrifugal Pumps, Chemical Pumps, Coolant Pumps, Drum &amp; Barrel Pumps, Filtration, Fuel Pumps, Pool &amp; Spa Pumps, Rotary Pumps</td>
</tr>
<tr>
<td><strong>Raw Materials</strong></td>
<td>Alloy Steel, Aluminum, Brass, Bronze, Carbon Steel, Cast Iron, Ceramic, Copper, Cork, Felt, Fiberglass, Foam, Plastics, Rubber, Stainless Steel, Tin, Vinyl</td>
</tr>
<tr>
<td><strong>Reference &amp; Learning Supplies</strong></td>
<td>Books, Classroom Supplies, Decoration, Games, Incentives, Toys</td>
</tr>
<tr>
<td><strong>Safety</strong></td>
<td>Arc Flash, Eye Wash &amp; Showers, Eye &amp; Face Protection, Fall Protection, First Aid, Gloves, Lockout/Tagout, Signs, Spill Control, Traffic Safety, Workwear</td>
</tr>
<tr>
<td><strong>Security</strong></td>
<td>Barriers &amp; Crowd Control, Detectors, Key Control, Mailboxes, Padlocks, Safes, Security Alarms, Specialty Locks, Two-Way Radios, Video Surveillance</td>
</tr>
<tr>
<td><strong>Test Instruments</strong></td>
<td>Air Movement, Automotive Testing, Data Recording, Electrical Power Testing, Indoor Air Quality, Pressure Measuring, Temperature &amp; Humidity Measuring</td>
</tr>
<tr>
<td><strong>Welding</strong></td>
<td>Arc Cutting &amp; Gouging, Filler Metals, Gas Welding, MIG Welding, Plasma Cutting, Soldering, Spot Welding, Stick Welding, TIG Welding, Helmets</td>
</tr>
</tbody>
</table>

For a full listing of products and accessories and to see your contract pricing, visit [Grainger.com](http://Grainger.com)
Get Control of Your Critical Items

WHAT YOU NEED, WHEN AND WHERE YOU NEED IT

Count on Grainger KeepStock solutions to help you save time and money managing your critical inventory items.

You need the right products, in the right place, at the right time. Having the right supplies on hand helps you maintain a productive environment, avoid costly downtime from stock-outs and reduce expensive overstock.

THE RIGHT SOLUTION

Managing inventory offers a prime opportunity to help take costs out of your business. Whether you want to manage it yourself with a convenient smartphone app or need help with more complex inventory needs, we have an inventory solution for you. Talk to your Grainger rep to get started.

> Learn more at grainger.com/keepstock

Grainger KeepStock solutions are subject to customer eligibility and agreements.

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GRAINGER SOLUTIONS FOR YOUR PURCHASING NEEDS

Grainger.com®
A Time-Saving Experience
- Easy-to-find products
- Smart ordering
- Fast checkout

Grainger Order Management
An Effective Ordering Process
- Control your spend
- Streamline the approval process
- Create usage reports

Grainger eProcurement
An Efficient Electronic Connection
- Manage your spend
- Ensure procurement compliance
- Automate processes

Grainger Mobile
An Anytime, Anywhere Solution
- Place orders on the go
- Check real-time availability
- Locate the nearest branch

ANY QUESTIONS?
Call or visit us online at grainger.com/onlinepurchasing
Lower Energy Costs
Help reduce monthly energy costs with energy-efficient solutions.

Energy-Efficient Solutions
Update your business operations for maximum efficiency without disrupting your business with Grainger’s network of qualified, insured and licensed service providers.*

5 Questions to Ask Yourself

1. Does your facility have older, less energy-efficient products?
2. Does your facility have longer operating hours?
3. Would you like to reduce your energy bills while improving the performance of your operation?
4. Are you interested in learning about incentives available to your facility for energy-saving projects?
5. Are you interested in enhancing your property’s value?

If you would like more information, or to see if your facility qualifies for an on-site evaluation, call us at 866-597-1330 or contact your Grainger rep to learn how you can benefit from these energy-saving services.

Energy Services Multi-Measure Solutions
Through our network of third-party service providers, you can find a wide array of services that include auditing, specifying, supplying, installing, commissioning and utility rebate processing for your energy-saving projects.

- Lighting/LED Retrofits & Upgrades
- Compressed Air System Studies & Upgrades
- Steam System Assessments & Upgrades
- HVAC Maintenance & Upgrades
- Dust Collection System Studies & Upgrades
- Water Conservation Upgrades
- Motor & Drive Upgrades
- Electric Vehicle Charging Station Installations
- Compressed Air System Studies & Upgrades

Let us help facilitate a proposal for your consideration.
We're confident you’ll see value in upgrading your facility with help from the Grainger Energy Services team.

grainger.com/energyservices
866-597-1330

*Subject to customer eligibility and agreements.
Count on Grainger to help you keep your people and facilities safe.

Choose from over 130,000 safety products plus the services and resources to help you reduce injuries, facilitate compliance, manage risk and increase productivity. Visit our online Safety Solution Center for OSHA checklists, safety training options, free archived webinars and more.

> Learn more at grainger.com/safety
THE QUALITY, VALUE & SELECTION YOU DEMAND

Keep an eye out for the Grainger Choice badge when you’re looking for ways to do more with less. This designation signals a broad selection of quality products and supplies to help keep your facility functioning smoothly and your people safe.

HVAC  •  Material Handling  •  Hand Tools  •  Safety  •  Electrical  •  Lighting  
Cleaning Supplies & Chemicals  •  Motors, Pumps & Power Transmission  
Pneumatics  •  Fasteners

LOOK FOR THESE BRANDS AND MORE THAT CARRY THE GRAINGER CHOICE DESIGNATION

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